

Sasken Technologies Ltd.
Consolidated Key Metrics

Employee Metrics	Q4 FY 24	Q3 FY 24	Q4 FY 23
Total Employees (Consolidated)	1,577	1,388	1,496
Engineering	1,366	1,187	1,290
Corporate	211	201	206
Hiring Metrics			
Gross Adds	245	65	47
Net Adds	189	7	-178
Attrition			
Attrition % Annualized (Based on Voluntary attrition only)	7.6%	10.4%	18.2%
Attrition % LTM (Based on Voluntary attrition only)	10.6%	14.0%	25.4%
Utilization			
Utilization, including trainees (In %)	68.0%	66.6%	58.2%

Customer Metrics	Q4 FY 24	Q3 FY 24	Q4 FY 23
Revenue by geography - Consolidated (In %)			
North America	43.0%	39.0%	37.0%
EMEA	29.0%	30.0%	29.0%
India	22.0%	26.0%	26.0%
APAC	6.0%	5.0%	8.0%
Client Concentration (In %)			
Top 5 client contribution to revenues	34.0%	35.0%	44.0%
Top 10 client contribution to revenues	58.0%	58.0%	67.0%
Relationships with Customers (TTM)	16	17	16
\$1M -\$3M clients	13	13	11
\$3M + clients	3	4	5
Revenue Metrics	Q4 FY 24	Q3 FY 24	Q4 FY 23
Revenue Split (In ₹ Million)	1090	964	1029
Onsite	289	205	226
Offshore	801	759	803
Revenue by Project Type (In ₹ Million)	1090	964	1029
Time and Material	934	835	841
Fixed Price	156	129	188